

The Actuaries' Club

of the Southwest

October 5, 2017

Dear Member or Friend of the Actuaries' Club of the Southwest:

The Executive Committee is pleased to announce that the Fall 2017 Meeting of the Actuaries' Club of the Southwest is scheduled for Thursday and Friday, November 16-17 at the Westin Memorial City Hotel in Houston, TX.

The Actuaries' Club of the Southwest Meeting will be offering up to 12 hours of Continuing Education credits.

The meeting sessions begin with breakfast at 7:00 a.m. on Thursday, with a reception scheduled for that evening at 6:00 p.m. On Friday, we will begin with breakfast at 7:00 a.m. and end at 12:15 p.m. Please note that the dress code for all meetings is business casual.

The following information regarding the meeting is provided in this package:

1. Registration Form – please return with registration fee by **November 3rd, 2017**.
2. Agenda
3. Hotel Registration Information – please note the rates and the hotel reservation cut-off date of **October 26th, 2017**.

If you wish to register online and pay with your credit card via PayPal, please use the following link (hold down the Control key and click on the link below to activate the link):

<https://acsw.wufoo.com/forms/meeting-registration-form/>

We once again have an excellent program that focuses on issues of current importance. Our guest speakers include experts in many fields. We will have sessions on both life and health issues.

Kind Regards,

Doug Weatherwax
Secretary-Treasurer
Actuaries' Club of the Southwest
<http://www.acsw.us>

Enclosures

ADVANCE REGISTRATION FORM

ACTUARIES' CLUB OF THE SOUTHWEST

2017 Fall Meeting

Westin Memorial City Hotel
Houston, Texas
November 16 & 17, 2017

NOTE: Return this form and your registration fee by **November 3rd, 2017**.
This registration permits you to attend all scheduled meetings,
breakfasts, and receptions.

SUBMIT TO: Doug Weatherwax
Actuaries' Club of the Southwest
28230 Green Forest Bluff
Katy, TX 77494

NAME:
COMPANY:
Email Address:
PLEASE CHECK ONE: _____ Member _____ Non-Member
NAME: (for guest/spouse registration badge, if applicable)

REGISTRATION FEE PER PERSON:

Member \$130 (meeting, breakfasts and receptions)	\$
Non-Member \$155 (meeting, breakfasts and receptions)	\$
Guest/Spouse \$30 (breakfasts and receptions only)	\$
Total Enclosed	\$

PLEASE MAKE CHECK PAYABLE TO: Actuaries' Club of the Southwest

**TENTATIVE AGENDA
ACTUARIES' CLUB OF THE SOUTHWEST
2017 Fall Meeting**

**Houston, Texas
November 16-17, 2017**

<u>TIME</u>	<u>TOPIC</u>	<u>SPEAKER</u>
WEDNESDAY, 11/15/2017		
5:30 p.m. – 7:30 p.m.	REINSURER RECEPTION	
THURSDAY, 11/16/2017		
7:00 a.m. – 8:00 a.m.	BREAKFAST & REGISTRATION	
8:00 a.m. – 8:10 a.m.	Introductions and Announcements	Lorin Hoepfner, iptiQ Americas
8:10 a.m. – 9:00 a.m.	Shared Value Insurance	Francois Millard, The Vitality Group
9:00 a.m. – 9:50 a.m.	Applications of Big Data for Actuaries	Haofeng Yu, AIG
9:50 a.m. – 10:10 a.m.	BREAK	
10:10 a.m. – 11:00 a.m.	GAAP Targeted Improvement	Steve Malerich, AIG
11:00 a.m. – 11:50 a.m.	What is Happening with the ACA?	TBD
11:50 a.m. – 1:20 p.m.	LUNCH	
1:20 p.m. – 2:10 p.m.	Regulatory Update	Mike Boerner, Texas Dept. of Ins.
2:10 p.m. – 3:00 p.m.	Principles Based Reserves (PBR)	Alex Lemieux, PWC
3:00 p.m. – 3:20 p.m.	BREAK	
3:20 p.m. – 4:10 p.m.	Influence Training for Actuaries	Andrew Sykes
4:10 p.m. – 5:00 p.m.	SOA Competency Framework	TBD
6:00 p.m. – 7:30 p.m.	RECEPTION	
FRIDAY, 11/17/2017		
7:00 a.m. – 8:00 a.m.	BREAKFAST	
8:00 a.m. – 8:50 a.m.	Current Life Insurance M&A Environment	Prannoy Chowdhury, American National
8:50 a.m. – 9:40 a.m.	Validation of LexisNexis & Milliman Scoring for UW	Guizhou Hu, Gen Re
9:40 a.m. – 10:00 a.m.	BREAK	
10:00 a.m. – 10:50 a.m.	Medical Supplement Market	TBD
10:50 a.m. – 11:40 a.m.	Economic Environment During the Trump Administration	Christian Auger, New England Asset Management
11:40 a.m. – 12:00 p.m.	Business Meeting	Lorin Hoepfner, iptiQ Americas
12:00 p.m. – 12:15 p.m.	DOOR PRIZES	Must be present to win

HOTEL RESERVATION INFORMATION

The Westin Memorial City is delighted to host the Actuaries' Club of the Southwest 2017 Fall Meeting

Hotel Information:

945 Gessner Rd
Houston, TX 77024

ACSW Meeting Room Rates (not including applicable taxes)
\$165.00

For Reservations by Telephone:

Call (281) 501-4300 and ask for the **Actuaries' Club of the Southwest at the Westin Memorial City Hotel** rate.

For Online Reservations:

Use the following link to make your reservation: [Book your group rate for Actuaries' Club of the Southwest](#)

Note: You may need to hold down the Control key and then click on the link above in order to activate the link. The link above will take you the hotel webpage with the applicable Group Code already prepopulated.

If the link above doesn't work for you, then try entering the following into your web browser:

<https://www.starwoodmeeting.com/Book/actuariesclub2017>

Hotel Policies:

Smoke Free Policy: Hotel is a smoke free hotel. Restaurants on property that are not operated by Hotel may not participate in the smoke free policy. To protect the smoke free environment, Hotel will post a \$200 cleaning fee to the account of any guests who smoke in their guest room. To ensure the cooperation and comfort of Customer's attendees, Customer agrees to advise its attendees of the smoke free policy in writing.

RESERVATIONS RECEIVED AFTER WEDNESDAY, **October 26th, 2017,
WILL BE BASED ON AVAILABILITY AT THE HOTEL'S PREVAILING RATES.**